

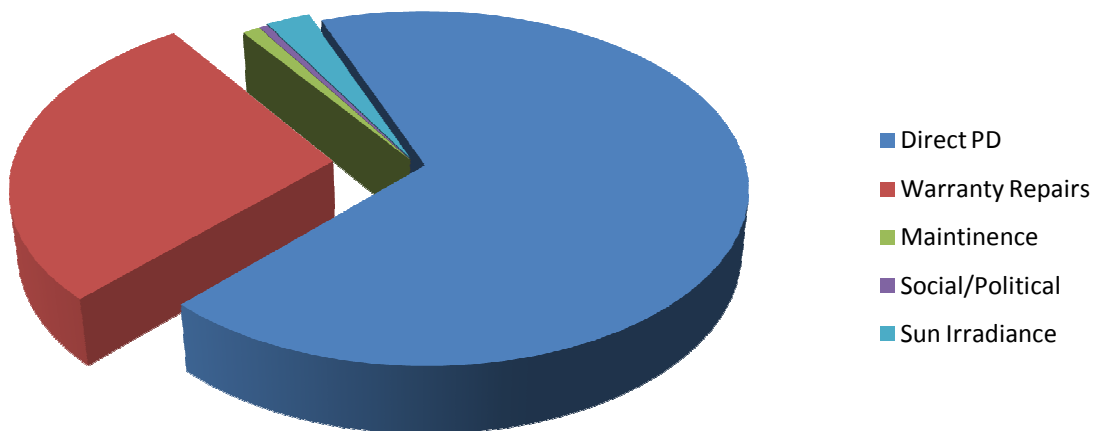
RevGuard: Solar Project Revenue Protection



Relying on manufacturer guarantees leaves solar site owners—and the stakeholders that finance the projects—liable for big losses if they don't safeguard against those guarantees. The main exposures to a solar site's revenue are:

- Direct Physical Damage, covered via traditional property policy;
- Variance in Sun Irradiance;
- Downtime for schedule maintenance;
- Social and Political forces;
- Downtime due to warranty failures.

Solar Site Revenue Exposures



Rather than relying on the financial strength of a solar equipment manufacturer, and hope that equipment failures at the site will not impact site revenue, PowerGuard's RevGuard insures the solar site for its' loss of revenue due to defects in the Solar Modules and the Balance of Plant Equipment.

RevGuard: Solar Project Revenue Protection



Key Advantages

RevGuard delivers distinct benefits for solar power project owners and the stakeholders that finance them.

RevGuard enables project owners to:

- Straightforward Revenue Protection for losses due to defects in Solar Panels, Inverters or the Balance of Plant.
- Distinguish a bid in a competitive process by supplementing the manufacturers' indemnification with RevGuard, adding a revenue component previously not covered regardless of the manufacturers' financial status.
- Policy is Transferable and remains with the project in the event of Asset Sale.
- Up to 10 year none cancellable policy periods

RevGuard enables financial stakeholders to:

- Reduce the risk of revenue loss arising from product defect, allowing project owners to lock in their return on investment.
- Distribute most of the sale proceeds to investors or use proceeds to pay down existing debt.
- Protect passive project owners who have not controlled or been actively involved in the management of the project.
- Expedite a sale and potentially increase the purchase price by eliminating obstacles to closing, such as indemnity negotiations. As well as be able to demonstrate more confidence in a stable revenue stream.